IFC's Impact in Digital Infrastructure

Inclusive, accessible, high-quality digital connectivity is the foundation of a flourishing economy and an informed society. It is essential for productive businesses across all economic sectors, transparent and accountable governments, and the provision of public services including education, healthcare, and finance. Digital infrastructure helps promote gender equality and, when built in an energy efficient and climate-resilient manner, can optimize resource use and improve countries' ability to adapt to climate change, enabling the development of sustainable cities and communities.

Telecommunications, media, and technology portfolio

\$2.5 billion committed TMT portfolio as of June 2024

By sub-sector	Private Equity
Mobile Network Operators 43%	Broadband-Wholesale 26% Funds 2%
By region	Towers 21% Data Centers, IT, and ITES 3% Media 3%
Africa 60%	MCT 5% Europe 8% World 1% 7
	LAC 11% — Asia 15% —

Our approach

IFC's efforts in the Telecommunications, Media and Technology (TMT) sector in emerging markets are aimed at building digital infrastructure, connecting the unconnected, and bridging the digital divide. Our investment focus targets the entire digital ecosystem, including shared infrastructure models such as open-access, carrier-neutral broadband networks, independent tower companies and data centers—as well as mobile network operators, even in the most challenging markets. IFC has built expertise in the media sector—focusing on audiovisual content and creative digital technologies—as well as in infratech—exploring opportunities in next generation networks involving IoT, AI-enabled business models, satellites, and low-carbon energy-efficient solutions for the telecom sector.

The IFC difference

- Over the past decade, IFC has committed and mobilized more than \$9.6 billion for TMT projects in emerging markets.
- IFC's investments help companies **improve corporate governance** and align environmental and social practices with IFC's performance standards, enabling them to **achieve sustainable, climate-friendly, long-term growth**.
- We offer a **broad range of financing products**, including senior and subordinated debt, mezzanine, equity, and mobilization of capital from other investors, as well as sustainability-linked financing.
- Our team includes specialists with substantial industry experience and structuring expertise.
- Together with the World Bank, IFC brings additional value by supporting enabling regulation, enhancing the private sector's role, promoting competition, and strengthening the bankability of new business models.

IFC's global reach



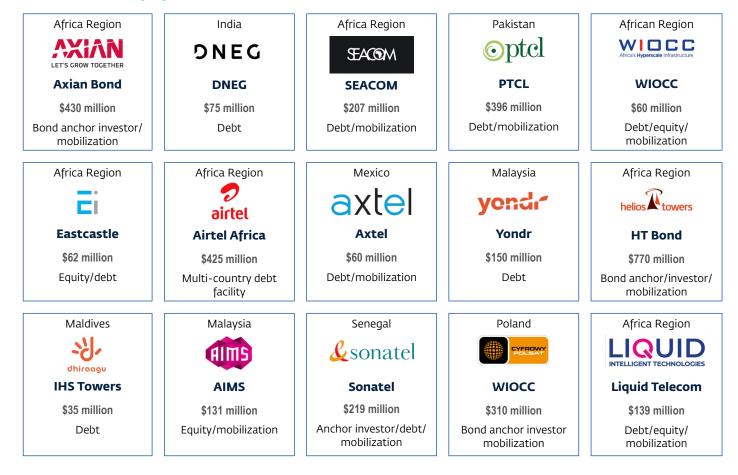
About IFC

- World's largest development institution focused on the private sector in emerging markets
- Member of the World Bank Group with over 60 years of experience
- Impact investor and mobilizer of capital for sustainable development
- Leader in climate finance and green growth
- Trusted AAA-rated partner transforming innovative ideas into impactful investments
- Provider of advisory services for developing bankable projects, structuring publicprivate partnerships, and improving business environments
- Upholder of world-class ESG standards to ensure sustainable and responsible investments





Selected IFC TMT projects



IFC telecommunications, media and technology contacts

German Cufre Claudia Gutierrez Eduard Danielyan Chijioke (Chi) Egejuru **Fatemah** laved Erica Noda **Carlo Rossotto Charlotte Kaheru Ferdinand Van Ingen**

Global Manager, TMT Sector Lead, Broadband Sector Lead. MNO Obinna Chidozie Isiadinso Sector Lead, Data Centers & Cloud Sector Lead, Towers & InfraTech (Bangkok) Sector Lead. Media New Business Lead (Paris) TMT Upstream Lead (Paris) Principal Industry Specialist Senior Industry Specialist

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